

Flo-Tite, Inc.

305 E. 21st St.

Lumberton, NC 28358

Phone: 910-738-8904

Fax: 910-738-9112

Email: flotite@flotite.com

website: www.flotite.com

To: Valued Flo-Tite Customers

Effective October 1, 2008, Flo-Tite will have a small price increase. Valve increases will be in the 3-5% range, Actuator 5 to 8%. International raw material markets are still showing an upward trend, freight costs increase due to the rise of fuel prices, unfavorable currency exchange rates all add up to increased cost for all. At Flo-Tite we are committed to improving efficiencies to keep price increases down to the bare minimum.

- New list prices are available and downloadable on our web site at flotite.com.
- All quoted project prices will be protected for 30 days as always.
- Your current discount will not change.
- All new orders received after Oct, 1 will be subject to the new list prices.
- Enclosed is a copy of the price list and latest literature update.

Major cost savings are available for stocking distributors.

Should you have any questions, we are always here to help you. Please feel free to call us if we can be of further assistance.